



NCE & Talk Talk scoop Storage Solution of the Year Award

23rd June, 2011

Grand Connaught Rooms, London, UK

TalkTalk
Business

Storage & Virtualisation specialist NCE once again came away from the prestigious Storage Awards in buoyant mood having been presented with another trophy for the cabinet - The Storage Solution of the Year Award. Having been short-listed in this category, along with the Storage Reseller of the Year and Storage Service Company of the Year categories, representatives from NCE and TalkTalk Business (the customer that NCE provided with the Solution) were present to collect the accolade on the night. This is further recognition of NCE as a leading name in the Storage & Virtualisation market, and the solution (based upon the Veeam Backup & Replication Software, Qlogic Connectivity and Nexsan High Density Disk Arrays) represents NCE's ability to architect bespoke Storage & Virtualisation solutions based on best of breed technology.



Storage Solution of the Year 2011

This award is a momentous one for NCE as we have now had to order a new trophy cabinet for our boardroom as we can't fit anymore in the old one! It is further recognition of one of our key strengths – to listen to the customer and provide a solution that meets their objectives with best of breed technology. We don't adopt the "one size/one vendor fits all" approach, as we appreciate that no two customers are the same. It is this aspect that was a key differentiator when TalkTalk Business were

looking to implement a Storage Virtualisation and Backup Solution for their VMware estate. NCE worked closely with the customer to design and provide the solution, based on Enterprise Class Nexsan Disk Arrays complimented by DataCore and Veeam Software. Our Professional Services Team hand-held the installation process and fine tuned the solution components to deliver optimum performance and resilience.

Those of you who regularly attend the Storage Awards will be familiar with the name NCE - winners of the Storage Reseller of the Year and Storage Service Company of the Year each on three previous occasions respectively plus recipients of Awards for Green Storage Solution of the Year, SAN Solution of the Year and DR & Backup Solution of the Year. We are established as one of the leading names in Storage, both for providing and maintaining the architecture. TalkTalk Business are a good representative of the calibre of customer that we work closely with, a customer that understands the importance of working with a specialist partner in such a key area as Data Storage. If you would like to work with NCE please visit our website or contact us on 01249 813666 – who knows, we could be nominated for solution we have provided to you next year!



From left to right: James Peck & Pree Wimalasena (Nexsan), Richard Morgans (NCE), Steve Mackey (Spectra Logic) and Barry Morfett (TalkTalk Business) collect their awards. Comedian Jim Tavare sits in the foreground.